

Sigma Services Corporation

Chicago · Dallas / Fort Worth · Brownsville, TX / Matamoros, Mexico

Packaging Solutions &

Turnkey Fulfillment

Doing Business in Mexico



*“Offering cost - effective
manufacturing and packaging
assembly solutions in Mexico”*

Case Study :

Enhancing Customer’s competitive position through reduced assembly costs

A US based educational company’s competitive market position was threatened due to increases in product costs. The company turned to us to assist in reducing their kitting and assembly costs. Drawing on our expertise and experience in complex kitting and assembly, we provided a proposal to support their products locally in the US. Although we were able to provide a reduction in kitting and assembly costs, the reduction was not significant enough to outsource the program to us.

Subsequently, we proposed the alternative of performing the services in our Brownsville, TX / Matamoros, MX facilities. This approach provided the necessary cost improvements to allow them to maintain a competitive position in their marketplace. In addition, our central location allowed them to reduce the cycle time required to distribute products to their customers. We were quickly able to begin assembling their products in Mexico and supplying their distribution channel in a seamless, transparent fashion.



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There are good reasons why some of the biggest names in the consumer products and industrial packaging industries have turned to Sigma Services to provide turnkey contract packaging and fulfillment services. At Sigma Services we understand the important role that packaging, distribution and logistics play in a successful business operation.

Our mission is to provide customers with unmatched agility and confidence while bringing their products to market. This approach has allowed us to earn our customers' trust and to build strategic partnerships with several Fortune 500 companies.

Project Mixes - Our projects vary in scope from full scale program management with dedicated facilities and equipment to seasonal projects requiring leased equipment. We process a quarter billion dollars of consumer and industrial products per year with a damage/loss ratio near zero.

Capital / Equipment – Each project is qualified through a comprehensive review to determine the appropriate machinery within our extensive inventory of packaging equipment that is best suited to meet the project objectives. When necessary, additional capital investment will be made in order to achieve those objectives.

Facilities – Our multiple facilities have been established to provide maximum flexibility with respect to our customers' logistics and cost structures. These locations comprise over 250K sq ft of packaging, fulfillment and warehousing capacity. Your project is efficiently accounted for and processed through our operations by a dedicated staff of more than 300 highly trained employees.

Dependability/Stability – Founded in 1994, Sigma Services has experienced rapid growth while maintaining a nominal employee turnover rate. Our stable and dedicated workforce has allowed us to improve upon our existing processes while focusing on our customers' priorities. You can depend on us to “go that extra mile” to meet your most demanding delivery schedules.

Systems / Process Control - A state of the art ERP system provides the central focus for which our processes are designed. Detailed project standards are created to ensure customer expectations are achieved. Orders, Bills of Material and Inventory are controlled through the system to quickly identify upfront material related issues and promptly resolve them to guarantee on-time delivery of your order.

Shelter Programs - Complementing our assembly and fulfillment services, we also assist customers in establishing operations in Matamoros, Mexico / Brownsville, TX. Through a shelter agreement, Sigma Services will help you realize the benefits of doing business in Mexico while limiting the risk and long term investment of transitioning your operation(s) there.

Services Provided

Contract Packaging · Order Fulfillment · Distribution · Warehousing · Packaging Assembly Services - Clamshell, Blister, RF · Kitting · Poly bagging · POP Display Build · Shrinkwrap · Mechanical Subassembly · Liquid Filling · Rework · Quality Sorting · Approved CSII Supplier

Doing Business in Mexico

Sigma Services is able to offer various cost effective packaging assembly services/solutions in Mexico. From contract assembly to shelter programs, Sigma Services can help you realize significant improvements to your bottom line.

Our extensive experience in many different contract packaging projects allows you to use a proven entity. All work from hand assembly to machine based packaging can be provided at considerable cost savings.

Our shelter services provide a quick, relatively risk-free

method to begin manufacturing and assembling product in Mexico. Through a shelter agreement, Sigma provides the production facility, utilities, permits, local work force and customs administration to support the assembly operation while you focus on your product distribution. A shelter agreement ranges between 2 – 5 years and if desired can be transitioned into a maquiladora upon completion of the agreement.

For more information contact us at (847) 388-3040 or visit our website at www.sigmasvs.com or email us at sales@sigmasvs.com

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